

TOMAR

COMPUTER INTEGRATION

CompuGeek

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President's Message

Well here it is: Our first company newsletter! Hopefully this will be the first of many quarterly newsletters to follow. We want to make sure we do our best to keep our clients informed about trends, new technologies, and brag a bit about our great team here at TOMAR / CompuGeek.

We definitely have grown since our humble beginnings, but we want to make sure that our clients experience the same high level of personal attention they have become accustomed to throughout the years. Please know that I am always a phone call away if I can ever be of assistance to you. Thank you for choosing us for your computer and networking needs. We couldn't have gotten where we are today without our terrific clients.

Best wishes,

Martin A. Joseph

Martin A. Joseph

PRESENT

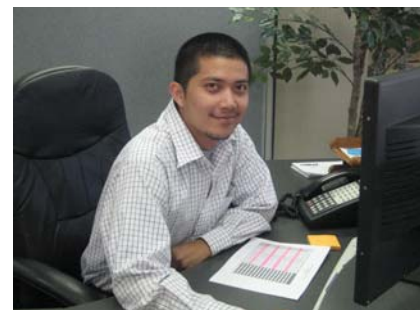


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The New Voice at TOMAR: Joe Escarilla

If you've called TOMAR in the last two months, you would have had the pleasure of speaking with Joe to schedule a service visit. Joe is TOMAR's new Customer Service Coordinator. He came on board this past April and has proven he is a definite asset to the organization. He has already been awarded employee of the month for doing such an outstanding job. Joe has a customer service and technical support background. A graduate of Salem High School, Joe has lived most of his life in the Hampton Roads area. We feel he's here to stay because he recently got engaged and is currently planning a wedding next year. TOMAR is here to give you the best support possible and we are thrilled to have added Joe to our dedicated team.



Jasmin E. Rebutan

After six long years, Martin Joseph finally decided to show you the face behind the voice! I hope this newsletter finds everyone in high spirits and enjoying the summer. We are very excited about our first newsletter and want our clients to enjoy & benefit from the information we've provided. In making the billing process more efficient, TOMAR is transitioning from paper to electronic billing. Not having to rely on the Post Office will save all of us time & money. For those clients that are not participating in E-Billing, please contact me at jasmin@tomarcomputer.com to sign up. As always, I am only a phone call away should you have any questions/concerns. Please know that we appreciate your business!



DELPHI BACKUP

Did you know...

- 70% of companies go out of business after a major data loss
- It takes 19 days to recreate 20 MB of data
- 80% of all data is held on PC's
- Leading Causes of Data Loss
 - Hardware/System Malfunction-44%
 - Human Error-32%
 - Software Program Malfunction-14%
 - Viruses-7%
 - Natural Disasters-3%

What is DELPHI Backup?

DELPHI Backup is a complete, offsite, data backup and recovery service. The service employs a fully managed and redundant IP storage network comprised of best-of-breed software and hardware to automatically and routinely back up critical client data to one or more of Storage Solutions Group's Regional Data Centers.

DELPHI Backup can be employed on nearly all Operating Systems and LAN or WAN environments of any size -

even across multiple locations. This makes it the ideal solution for companies that wish to replace or augment any new or existing customer data backup and restoration utility.

Who uses DELPHI Backup?

DELPHI Backup is designed for any organization requiring a highly reliable and secure method of data backup and restoration. This includes:

- Organizations with unreliable or out-dated tape backup systems
- Companies with information security needs driven by regulations such as HIPAA, Gramm-Leach-Bliley Act or Sarbanes-Oxley
- Multi-site companies, with centrally facilitated IT staffs, that are having a difficult time confirming the accuracy of remote office data backups of remote office data backups that are having a difficult time confirming the accuracy of remote office data backups

Why use DELPHI Backup?

DELPHI Backup improves data availability, increases the productivity of already burdened administrative staff and provides significantly reduced exposure to loss of critical information. DELPHI Backup does all of this at a price that is considerably less than other online data backup solutions. As a result, organizations are able to:

Reduce System Cost

- No capital expenditure
- Highly competitive monthly rates
- No yearly software maintenance fees

Increase Data Availability

- 99% availability compared to tape systems at 50%
- Support personnel available 24/7/365
- No need to worry about outdated tapes and changing technologies

Professional Administration

- 24/7/365 support
- Highly-trained, experienced support personnel
- Expert configuration of individual retention policies

Don't go another day without protecting your data! Give TOMAR a call to schedule a backup consultation.

Getting the Most from your Microsoft Small Business Server: Aaron Frketich, VP & CIO:

Microsoft Small Business Server 2003 includes a wealth of features that can help enhance user productivity, as well as increase the security and availability of your network. If you own SBS, you may already be familiar with some or all of these components. For those who are operating without a server or are considering a network upgrade, take a moment to see how this feature rich product can help your business grow.

- Microsoft's most secure and reliable server operating system to date provides for always-available file, print, and application sharing
- Built in Exchange 2003 capability allows for seamless integration of messaging for each user, and the ability to share calendars, task lists, and much more
- Remote Web Workplace technology provides a single sign-on page to provide workers with remote access to email, and even their office PC, from anywhere with an

Internet connection

- Microsoft Shared Fax service allows for users to receive faxes at their desk via email

"Microsoft's most secure and reliable server operating system to date provides for always-available file, print, and application sharing"

- SharePoint services provides a customizable Intranet page that can be used to manage team projects, and keep employees updated with company news
- The Premium Edition of SBS 2003 includes Microsoft SQL server, allowing for even greater ROI when integrated with new or existing database applications

These are just a few of the features and benefits to be had with Microsoft's latest release of SBS. Please feel free to contact a TOMAR representative today to discuss this product, or any other Microsoft offering, in more detail.



Stop online security threats today with MX Logic...

More than 55% of PCs are infected with some form of spyware.

SANS INSTITUTE

30-40% of Internet browsing is non-job related.

IDC RESEARCH

The Internet is plagued with over 14,000 bogus phishing websites.

ANTI-PHISHING WORK GROUP

Now you can easily and effectively protect employees and network assets from Web-based threats such as spyware, viruses and phishing attacks, while also gaining control over unauthorized workplace Internet usage. The fully-managed MX Logic Web Defense Service provides enterprise-grade service and performance without enterprise-level complexity and cost.

REDUCE BUSINESS RISK AND COST

Web-based threats evolve quickly, and they can drive up the cost to repair infected PCs, slow down your network and place business-

critical information at risk. With the Web Defense Service, you can conduct business on the Internet more safely and cost effectively. The service helps your business to:

- Lower IT costs associated with removing malware from infected PCs
- Reduce business disruption
- Increase network capacity by limiting on-the-job surfing and blocking unauthorized bandwidth-intensive downloads
- Increase employee productivity
- Effectively enforce Internet usage policies
- Limit corporate liability due to employee access to inappropriate content
- Protect employees from fraud and the company from data theft and regulatory compliance violations

PREVENT INFILTRATION WITH EFFECTIVE, RELIABLE THREAT PROTECTION

As threats grow in number and complexity, your business needs advanced Web security that can protect against even the latest threats. The Web Defense Service works at the network perimeter to block spyware, viruses and phishing attacks before they can infiltrate your business:

- Protects the entire network, including remote users
- Provides continuous updates to protect against the latest threats
- Delivers reliable around-the-clock service and support

Start protecting your business today! Convenient online ordering is located @ tomarcomputer.com



Hardware Special

AOC 912VWA1 19" Black Widescreen LCD Monitor w/ Built in Speakers \$198



SUPPORTPLUS: Don't forget to sign up!

Take Advantage of the Benefits!

- Support Agreement customers have priority over those that do not have a Support Agreement
- Rates are discounted for all services.
- Detailed monthly usage statements are provided.
- Rates are frozen for the life of the Agreement.
- Purchase the Agreement today and use when needed, thus taking advantage of today's rates.

TOMAR Service Categories	No Agreement	\$1,200 Agreement	\$2,400 Agreement	\$4,600 Agreement
Repair Technician/Network Admin	\$100/hr	\$90/hr	\$85/hr	\$80/hr
Network Engineer/System Analyst	\$125/hr	\$115/hr	\$110/hr	\$105/hr

Microsoft Vista: Is Your Business Ready?

Microsoft claims that their new operating system, Windows Vista, is easier, safer and more productive. This may be true, however, many companies trying to upgrade to Vista are only getting frustrated. Many industries are finding that the applications they use to run their businesses are not yet compatible with Microsoft Vista. They are also discovering that their current workstations' hardware is not sophisticated enough to take full advantage of Vista's features.

The Solution: In order for the Industry to get caught up, Microsoft has given Network Integration Companies, such as TOMAR, the right to sell Open License versions of Vista to their clients. This allows the end user to downgrade Vista to Microsoft XP and still have the rights to Vista as soon as their applications become compatible, at no extra charge.



It is also important to start the upgrade process on your workstation's hardware. In order for the Vista Operating System to run smoothly, the workstation should have at least 1 GB of memory and at least an Intel P4 3.0 CPU. We have also been recommending the new Intel Pentium Core 2 Duo Processor, which acts as two brains and is designed to provide powerful energy-efficient performance so you can do more at once without slowing down.

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CERTIFIED
Systems Engineer

CITRIX
Certified
Enterprise Administrator


ViewSonic®

Acer 

AMD 

IBM
Business Partner